

Internal Consultancy Update

Internal Consulting Update

Workshop Outline

Business partners from all functions, but particularly HR and development professionals are increasingly being asked to act as internal consultants to their organizations. Our Internal Consulting programme has been designed to address the need for these skills.

During the workshop, participants work through all the skills they will need to meet the demands placed upon them. Additionally they will be a practical tool-kit comprised of the most up-to-date models and devices used by professional external consultants across a range of industries.

Who Should Attend?

- ◆ Anyone who has to carry out internal consultancy within their organization
- ◆ HR professionals
- ◆ Management development professionals
- ◆ OD professionals looking to up-date their skill-sets

Duration & Location

This is a one day workshop, 10.00 to 5.00, normally run at the client's venue. It can also be run as a 1:1 session.

Our Internal Consultancy Programme

Our standard one day Internal Consultancy programme combines role plays, plenary discussions and group work into a useful tool-kit for Internal Consultants

The workshop covers the following topic areas:

- ◆ How to operate as a consultant
- ◆ The principles behind effective project management
- ◆ Techniques for gathering reliable data
- ◆ How to analyse data into meaningful information
- ◆ Key organisation design and development principles
- ◆ Preparing a strategic plan
- ◆ Making the initial proposals to your top management teams
- ◆ Implementing your plans and ideas
- ◆ Process mapping

- ◆ Managing the change process
- ◆ Influencing small groups
- ◆ Resolving conflicts
- ◆ Balanced scorecards
- ◆ Following-up on success

Our workshops are built around multiples of three participants. This gives participants the opportunity to learn from each other and their own experiences. It can also be run as a 1:1 session.

Techniques and Tools

The key tools and techniques that we cover are:

- ◆ OD techniques
- ◆ Consultancy Process models
- ◆ Practical problem solving techniques
- ◆ Client relationship management tools
- ◆ Organisational analysis tools
- ◆ Facilitation techniques

Contact us for further information on +44 207 863 8877